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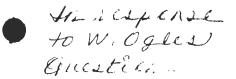


Exhibit B: Sustainability Plan

Overview

Medicaid Expansion favorably impacts this project. Based on our recent analysis, a sizable majority of our previous "self-pay" population will be Medicaid eligible. We have an efficient process for pre-screening for insurance eligibility and helping our consumers access these resources at the time they seek services. This is evidenced by our relatively high commercial insurance collections.

Our sustainability model is based on the following assumptions:

Annual Revenues

- 1. 75% capacity in Year 1 (we currently have the patient population to fill this building)
- 2. 95% capacity by Year 2 and beyond
- 3. 40% improved billing/collection ratios over existing outpatient care revenues. This projection is based on significantly better attendance for clinical appointments.
- 4. Average monthly collections for all tenants is \$1,300 month

Annual Expenses

- 1. \$25,000 groceries
- 2. \$20,000 utilities
- 3. \$12,000 supplies
- 4. \$5,000 specialized cleaning/other
- 5. \$30,000 building maintenance/repairs
- 6. TOTAL EXPENSES = \$92,000

<u>Other</u>

- No additional clinical staff will be added. However, we anticipate improved efficiencies by consistently running full groups (10 – 14 people) at nearby outpatient treatment facility. During our pilot project, we learned that regular attendance at clinical appointments is significantly better when our patients are in our transitional housing.
- 2. This sustainability plan does not include improved throughput for our residential treatment facility. We currently have patients that "overstay" in residential treatment due to the lack of safe housing. Having transitional housing should significantly improve our residential throughput, and prevent a patient without any billable insurance from taking up bed space when they are ready to move to outpatient care, provided they have appropriate and safe housing. Thus, the current pro forma is viewed as conservative.

REVENUE DETAIL

Monthly Income per Patient Type (income x number of patients)	Monthly Income per Patient	Billing Rate (rounded estimate)	Number of Clients	Weekly Clinical Contact (Avg. Hours)	Level of Care (LOC) for Outpatient Treatment Required	
\$54,00	\$9,000	300 / day	6	12.0	LOC 3.1	
\$13,00	\$2,600	100 / hour	5	6.5	LOC 2.5	
\$3,60	\$1,800	100 / hour	2	4.5	LOC 1.7 – 1.5	
\$35	\$175	100 / hour	2	1.75	LOC 1.3	
\$70,95	MONTHLY BILLING	TOTAL				
	TOTAL ANNUAL BILLING					
\$851,40	GE IMPROVEMENT ENT BILLING = 40%	PERCENTA STING OUTPATI				
\$340,564 \$194,119 Total Rent	GE IMPROVEMENT ENT BILLING = 40% CTIONS = .57%	PERCENTA STING OUTPATI	AGE OF EXP	PERCENT		
\$340,564 \$194,119 Total Rent (all clients)	GE IMPROVEMENT ENT BILLING = 40% CTIONS = .57%	PERCENTA STING OUTPATI	AGE OF EXP	PERCENT		
\$340,560 \$194,119 Total Rent (all clients) \$	GE IMPROVEMENT ENT BILLING = 40% CTIONS = .57% ly Rent \$0	PERCENTA STING OUTPATI	AGE OF EXP	PERCENT		
\$340,564 \$194,119 Total Rent (all clients) \$50	GE IMPROVEMENT ENT BILLING = 40% CTIONS = .57% ly Rent \$0 \$100	PERCENTA STING OUTPATI	AGE OF EXP	PERCENT		
\$340,560 \$194,119 Total Rent (all clients) \$	GE IMPROVEMENT ENT BILLING = 40% CTIONS = .57% ly Rent \$0	PERCENTA STING OUTPATI	AGE OF EXP	PERCENT		
\$340,564 \$194,119 Total Rent (all clients) \$50	GE IMPROVEMENT ENT BILLING = 40% CTIONS = .57% ly Rent \$0 \$100	PERCENTA STING OUTPATI	AGE OF EXP	PERCENT		
\$340,560 \$194,119 Total Rent (all clients) \$50 \$40	GE IMPROVEMENT ENT BILLING = 40% CTIONS = .57% ly Rent \$0 \$100 \$200	PERCENTA STING OUTPATI	AGE OF EXP Nui Clie 6 5 2	PERCENT		

TOTAL PROJECTED REVENUES (Revenues minus projected expenses)

Year	Census	Revenues	Expenses	Anticipated Profit
Year 1	75%	\$157,289	\$92,000	\$65,289
Year 2 and beyond	95%	\$199,233	\$92,000	\$107,233