



Charles A. Dean Memorial Hospital

EMHS MEMBER

R2015-051

Office of the President and CEO

364 Pritham Avenue
PO Box 1129
Greenville, Maine 04441-1129
207.695.5200
fax 207.695.2329
www.cadean.org

December 7, 2015

Dear Ms. Ramponi,

It was a pleasure to speak with you on the phone the other day. As promised, please find this letter of reference for Stroudwater.

I have worked with Stroudwater for over 15 years. They have provided us with many services and we have had many engagements with them. We have been extremely pleased with their work and they are true professionals.

As a satisfied customer, we have engaged them many times. They have a diverse group of professionals that can provide a variety of services. We have used them for:

- Business assessment and engagement
- Strategic planning
- Performance improvement infrastructure plan
- Critical access hospital loss reporting, licensure evaluation and change. Assisting us in converting licensed nursing facility beds to swing nursing facility beds under our critical access license.
- Compensation structure and productivity models for Physicians
- Nursing and clinical service department evaluation and analysis
- Facility planning report and design process

As you can see, we have had many opportunities to work with them. I would not hesitate to use their services again. They have an excellent reputation and do great work. Please feel free to call or email me with any questions you may have.

Best of luck with your planning.

Sincerely,

Geno Murray

President and CEO

Charles A. Dean Memorial Hospital

TOGETHER We're Stronger