



# Central Emergency Services

Roy Browning  
Fire Chief

## MEMORANDUM

**To:** Mayor Mike Navarre  
**Thru:** Valentina Sustaita, Acting Purchasing & Contracting Director *V. Sustaita*  
**FROM:** Roy Browning, Fire Chief *Roy Browning*  
**SUBJECT:** Sole Source Request  
**DATE:** April 25, 2016

This is a request to allow for a sole source purchase from the following vendor:

- **Liquid Spring LLC**

This is for the purchase of Liquid Spring suspension system. This suspension system/kit is to rectify the current problem with the air bag suspension system that we are having in our ambulances. The department has had multiple failures with the current air bag suspension failing during normal driving conditions, as well as during transport of the patient. Anchorage Fire Department has implemented this system to solve the same issues we are having with the ambulances here at CES. The attached quote is for \$15,758.85, which is for two kits, to be retrofitted to two existing ambulances. Nikiski FD is also in the process of purchasing and retrofitting two of their ambulances.

Liquid Spring LLC is the only vendor in the United States that has the R-4500 Class Suspension System/Kit. A letter from Liquid Spring is attached, verifying that they are the only company with this patented product. This product will replace the current air bag suspension that has caused suspension failure, rendering the ambulance out of service.

Approved: *Paul Ostro* Date: *4/26/16*  
*for* Mike Navarre, Mayor

FINANCE DEPARTMENT FUNDS VERIFIED	
Acct. No. 211.51610.48514	_____
Amount \$ 15,758.85	_____
By: <i>ps</i>	Date: <i>4/26/16</i>



**LiquidSpring™ LLC**  
3416 RASCAL DRIVE  
LAFAYETTE, IN 47909  
PH: 765-474-7816, FAX: 765-474-7826  
www.liquidspring.com

April 6, 2016

Kenai Peninsula Borough  
Purchasing Department

To whom it may concern,

In response to your request for sole source items, I have provided the following information.

LiquidSpring is a unique suspension system in that it utilizes a compressible fluid to achieve a variable spring rate with our patented technology. We are the only company with this product.

If on-sight training is requested, our fee would be \$150 per hour at approximately 12 hours, plus travel and lodging.

A handwritten signature in black ink that reads 'Carl Harr'.

Carl Harr  
Director of Sales/Marketing  
LiquidSpring LLC