

Kenai Peninsula Borough
Purchasing and Contracting Department

MEMORANDUM

TO: Charlie Pierce, Mayor *CP*
THRU: John Hedges, Purchasing & Contracting Director *JH*
FROM: Rachel Parra, NPRSA Director. *RP*
DATE: 2/13/2020
RE: NPRSA Digital Control Retrofit to Siemens, Under the Government General Services Administration (GSA) Contract

There exists a strong need to replace the existing pneumatic controls at the North Peninsula Recreation Service Area (NPRSA) facility. Much of the existing system is obsolete and no longer maintainable. The lack of control causes large temperature variations together with inefficiencies in heating. A conversion from pneumatic to digital control and monitoring allows communication with existing PC based remote monitoring already in place in other areas of NPRSA.

It is our preference to align the proposed system with the other systems in the NPRSA facility. Roughly 40% of the existing facility is controlled by Siemens building controls. It would be in the best interest of the Borough to standardize the building automation system at this facility. This would greatly streamline the demand on maintained parts inventory, service technician training and server maintenance costs. Purchasing and Contracting has received a proposal from Siemens Industries that includes group purchasing organization (GPO) involvement, specifically GSA. The Siemens Industries proposal matches our system compatibility and building automation needs.

Utilizing the established GSA pricing structure, Siemens Industries has provided a quotation for the sum of \$190,617.01, to provide parts and services for the conversion of the NPRSA system. For reasons stated above, Purchasing & Contracting would like to award Siemens Industries with the contract to convert the remaining NPRSA pneumatic systems to digital control. The main qualifiers restated: Increased system control and performance, local system alignment, parts, training and system requirement savings as well as the satisfaction of procurement code through GPO/GSA involvement.

Your approval is hereby requested. Funding for this project is in account number 459.61110.20455.43011.

For *Charlie Pierce*
Charlie Pierce, Mayor

2-13-2020
Date

FINANCE DEPARTMENT FUNDS VERIFIED	
Acct: 459.61110.20455.43011 - \$190,617.01	
By: <i>FP</i>	Date: <u>2/13/20</u>