



## KACHEMAK EMERGENCY SERVICES

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**ROBERT W. CICCARELLA**  
CHIEF

**To:** Mayor Navarre  
**Thru:** Mark Fowler, Purchasing and Contracting Director *mk*  
**From:** Bob Ciccarella, Fire Chief *RC*  
**Subject:** Authorization to Sole Source Purchase Globe Turnout Gear  
**Date:** March 5, 2015

KESA is seeking authorization to purchase 5 sets of Globe Turnout Gear to field test gear made with a more durable material and a safer lining for firefighters. KESA has standardized on Globe Gear which allows for interchangeable pieces for sizing purposes but also for the ease and cost of repair and maintenance, and simplifying firefighter rescue. KESA has done extensive research on turnout gear (Report Attached) and feel that standardization on Globe Gear supports a phased total replacement of gear over time. The existing globe turnouts are entering into their "End of Life Cycle". Due to the initial purchase schedule, and the consistency in manufacturer, we can gradually replace the gear currently in service over a period of three to four years.

Our findings after speaking with independent gear consultants and reviewing industry material tests results show that all manufacturers offer gear made with the same materials. The differentiator is not the material but the quality of the assembly, fit, and combination of shell, liner and thermal barrier. In the last bid the Borough awarded for Globe Gear the Gemini material was chosen which is known to be to be less durable and has proven as such. Anchorage, Mat-Su and other KPB Service Areas have found this to be true.

Globe Gear is also "Volunteer Friendly" as their design is not as tapered as other manufacturers therefore it is more accepting to a wide range of sizing of individuals. This allows for gear to be easily recycled to a new recruit through volunteer turnover.

We are requesting LN Curtis & Sons as the sole source vendor for this purchase (letter attached) as they are the only dealer authorized by Globe for the western states including Alaska. The attached quote with shipping is for \$11,535.00

I respectfully request your approval for this purchase. Funding for this project is in account number: 212.51810.00000.48760

Mike Navarre  
Mike Navarre, Mayor

3/11/15  
Date

FINANCE DEPARTMENT ACCOUNT VERIFIED	
Acct. No.	<u>212.51810.00000.48760</u>
Amount	<u>\$11,535</u>
By:	Date: