



## KENAI PENINSULA BOROUGH

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MIKE NAVARRE  
BOROUGH MAYOR

### MEMORANDUM

**TO:** Blaine Gilman, Assembly President  
Members, Kenai Peninsula Borough Assembly

**THRU:** Mike Navarre, Mayor *MN*  
Craig Chapman, Finance Director *c chop*  
Valentina Sustaita, Purchasing and Contracting Director *V Sustaita*

**FROM:** Tammy Goggia, SPSCC 9-1-1 Operations Manager *TG*

**DATE:** September 20, 2016

**SUBJECT:** Resolution 2016-053 Approving the Sole Source Acquisition of Alaska Land Mobile Radio Systems from Motorola Solutions, Inc. for the Soldotna Public Safety Communications Center (Mayor)

The Kenai Peninsula Borough ("borough") maintains a multi-disciplinary regional communications center known as the Soldotna Public Safety Communications Center ("SPSCC") which uses the Alaska Land Mobile Radio ("ALMR") system as the primary means of communication for dispatch services. The SPSCC has been notified that its ALMR operator workstations will be inoperable due to incompatibility as a result of a statewide ALMR upgrade. In order to continue to provide statewide interoperable communications the SPSCC will need to upgrade the system. This project is critical as the SPSCC is the primary communications center in the borough equipped to communicate on all local emergency service ALMR talk groups and conventional radio frequencies to provide E911 and dispatch services to multiple police, fire and emergency medical service throughout the region.

The SPSCC currently uses Motorola Centracom Gold Elite radio consoles that are connected and integrated with the State of Alaska master site at Birch Hill for accessing the ALMR system. In order to remain integrated with State of Alaska ALMR's infrastructure all Centracom Gold Elite radio console systems connected to ALMR will require upgrades moving forward.

**FINANCE DEPARTMENT  
ACCOUNT/FUNDS VERIFIED**

Acct. No. 705.94910.17E03-8.48311  
Amount \$ 609,908.<sup>00</sup>  
By: PP Date: 9/14/16

Currently, only Motorola radio consoles ("MCC7500") are certified for use as a directly connected subsystem to the ALMR master site. Additionally, the entire ALMR system is currently covered by a Life Cycle Sustainment program referred to as Motorola's Software Upgrade Agreement ("SUA II"). The SUA II program is only valid for Motorola systems and subsystems directly integrated with the ALMR system.

Since the Motorola MCC7500 is proprietary and there are no other systems compatible with the ALMR system program, the SPSCC is seeking approval to purchase six Motorola MCC7500 Motorola Gold Elite radio consoles, associated software, components, installation and training from Motorola Solutions, Inc. without competition and in accordance with KPB 5.28.280.

This resolution is offered as a laydown because the administration has learned that Motorola is selling the same consoles to the state and the City of Wasilla. If the borough orders the consoles before September 30, 2016, in conjunction with those entities, Motorola will charge the borough a reduced price of \$609,908 instead of \$780,729.

The proposed manufacturer, Motorola Solutions, Inc. is familiar to the SPSCC's emergency responders and is known to provide good quality equipment.

Your support of this resolution would be appreciated.