

Kenai Peninsula Borough  
Central Emergency Services

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MEMORANDUM

TO: Charlie Pierce, Borough Mayor  
THRU: John Hedges, Purchasing and Contracting *JH*  
FROM: Roy Browning, CES Chief *REB*  
DATE: July 17, 2019  
RE: Purchasing Request for Grant Funded Funny River Pumper/Tanker

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In April of 2019, the Funny River Community and the Kenai Peninsula Borough, on behalf of Central Emergency Services were awarded a Community Development Block Grant (CDBG) for the purchase of a Fire Pumper/Tanker for the Funny River community.

CES is Requesting authorization for the purchase of a Pumper/Tanker fire apparatus for the Funny River Community. The purchase of the fire apparatus will be in accordance with Kenai Peninsula Ordinance 2016-17 through Hughes Fire Equipment, Pierce Manufacturing.

The purchasing will be through the Houston-Galveston Area Council (HGAC Buy) purchasing co-op contract # FS12-17. The price quoted is \$627,135.00.

Funding for this purchase is available in account 443.51610.19TKR.48514

*Ch*  
7/24/2019

FINANCE DEPARTMENT FUNDS VERIFIED	
Acct. No. 443.51610.19TKR.48514	_____
Amount \$ 627,135.00	_____
By: _____	Date: 7/22/19

*BR*



July 3, 2019

Central Emergency Services, AK  
One (1) Saber Pumper Tanker AK849  
Build Location: Bradenton, FL

Proposal Price: FOB Anchorage, AK	\$ 659,939.00
Less chassis progress payment discount <small>The chassis progress payment in the amount of \$294,834.00 will be due three (3) months prior to the ready for pick up from the factory date.</small>	(8,836.00)
Less payment upon completion @ factory discount	(12,547.00)
* Deduct for 100% pre-payment with contract <small>If this option is elected, the discount is in addition to the chassis progress payment discount and the payment upon completion at the factory discount.</small>	(11,421.00)
<b>Subtotal including all pre-pay discounts</b>	<u>627,135.00</u>
Less customer drive-out discount (Pierce Facility to Tacoma, WA) <small>If this option is elected payment in full and proof of insurance must be provided prior to leaving the factory and the customer is responsible for compliance with all state, local and federal DOT requirements including the driver possessing a valid CDL license.</small>	(5,850.00)
Less customer drive-out discount (Tacoma, WA to Anchorage, AK)	(6,787.00)
Less performance bond	(1,777.00)
<b>Proposal price including discounts</b>	<u>612,721.00</u>

**Terms:**

Based on the current delivery schedule the unit would be ready for delivery from factory within 8 to 11 months after contract execution. Delivery is subject to change pending Pierce's delivery schedule at order placement.

The above quote is subject to change.

An invoice will be provided 30 days prior to the chassis payment due date if elected.

Purchasing documents will be between Hughes Fire Equipment and the customer.

If payment discount options are not elected standard payment terms will apply. Final payment will be due 30 days after the unit leaves the factory for delivery. If payment is not made at that time a late fee will be applicable.

An invoice will be provided upon order processing for the 100% prepayment if elected.

The proposal price is based on the unit being purchased through HGAC contract F812-17.

Transportation of the unit to be driven from the factory and transported FOB Anchorage, AK is included in the pricing. However, if we are unable to obtain necessary permits, due to the weight of the unit, and the unit must be transported on a flat bed, additional transportation charges will be the responsibility of the purchaser. We will provide pricing at that time if necessary.

One (1) factory inspection trip for three (3) fire department customer representatives is included in the above pricing. The inspection trip will be scheduled a time mutually agreed upon between the manufacturer's representative and the customer. Airfare, lodging and meals while at the factory are included. If the Department elects to forgo an inspection trip \$2,250.00 per traveler (per trip) will be deducted from the final invoice.