

# Kenai Peninsula Borough Western Emergency Services

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## MEMORANDUM

**TO:** Charlie Pierce, Borough Mayor  
**Thru:** John Hedges, Purchasing and Contracting Director *JH*  
**FROM:** Jon Marsh, WES Chief *JM*  
**DATE:** July 20, 2021  
**RE:** Sole Source Purchasing Request

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This is a request for a sole source purchase from iSimulate USA, for Medical Patient Simulator training package. This product is not offered by any other vendor. This is an electronic EMS training simulator device for EMT and Paramedic level training. This product integrates with the iPad tablets currently utilized at WES for standardized training performed by the Medical Director and Training Staff. The iSimulate training module allows multiple scenario training, integrating with the EKG Life Pak 15 and Philips MRX Cardiac defibrillators. The iSimulate REALTi platform product is a less expensive alternative than mannequin simulators, that when researched exceeded \$75,000.

This product fits the needs of WES, and is fully customizable while maintaining standardization with our current Philips MRX and Life Pak 15 Cardiac defibrillators. Thank you for your consideration in this sole source request.

- iSimulate USA, Medical Patient Simulator Training Equipment- \$16,995

Approved Charlie Pierce Date: 7/21/2021  
Charlie Pierce, Mayor

NOTES:

FINANCE DEPARTMENT FUNDS VERIFIED	
Acct. No. 209.51410.48515	
Amount \$ <u>16,995</u>	
By: <u>PP</u> <u>BH</u>	Date: <u>7/20/2021</u>