

# Kenai Peninsula Borough Purchasing and Contracting Department

## MEMORANDUM

**TO:** Charlie Pierce, Mayor

**THRU:** John Hedges, Purchasing & Contracting Director *JH*

**FROM:** Rachel Parra, NPRSA Director. *RP*

**DATE:** September 29, 2020

**RE:** NPRSA Pool Digital Control Retrofit to Siemens, Under the Government General Services Administration (GSA) Contract

There exists a strong need to replace the pneumatic controls for room temperature (20 Rooms) and two Air Handling Units. The existing system is obsolete and no longer maintainable. The lack of control causes large temperature variations from aim temperature together with inefficiencies in heating. A conversion from pneumatic to digital control and monitoring additionally allows communication with existing PC based remote monitoring already in place in other areas of NPRSA.

The Siemens proposal pricing has included group purchasing organization (GPO) involvement, specifically GSA to select a qualified vendor that matches our system compatibility needs. There are already working systems at: NPRSA, Seward High, Seward Middle and Bear Creek Fire. All existing systems were acquired through open/competitive bidding. It is our preference to align the proposed system with the other systems on the Peninsula. This would greatly streamline the demand on maintained parts inventory, service technician training and server maintenance costs.

Siemens Industries (an approved GSA vendor) has assessed the system and provided a proposal quotation for its conversion. Utilizing the established GSA pricing structure, they have provided a quotation for the sum of \$151,577.09, to provide parts and services for the conversion of the NPRSA system. For reasons stated above, Purchasing & Contracting would like to award Siemens Industries with the contract to convert the NPRSA pneumatic systems to digital control. The main qualifiers restated: Increased system control and performance, Local system alignment, parts, training and system requirement savings and satisfaction of procurement code through GPO/GSA involvement.

Your approval is hereby requested. Funding for this project is in account number 459.61110.21455.43011.

*Charlie Pierce*  
Charlie Pierce, Mayor

9/30/2020  
Date

FINANCE DEPARTMENT FUNDS VERIFIED	
Acct: <u>459.61110.21455.43011</u>	
Amount: <u>\$151,577.09</u>	
By: <u><i>PP</i></u> <u><i>BH</i></u>	Date: <u>9/29/2020</u>
NOTES: n/a	