

Kenai Peninsula Borough Maintenance

MEMORANDUM

TO: Charlie Pierce, Borough Mayor

THRU: John Hedges, Purchasing & Contracting Director *JH*

FROM: Scott Griebel, Maintenance Director *SG*

DATE: September 10, 2020

RE: Northern Support Services "CareHawk" intercom equipment

Under Section 5.28.280a of the Borough code, it is requested that the Kenai Peninsula Borough Maintenance Department (KPBM), through mayoral sole source approval, purchase a collection of various CareHawk intercom parts from Northern Support Services, for use at both West Homer and Paul Banks elementary schools. The intercom/bell systems at both facilities are nearing complete loss of function and are in dire need of replacement. Through inquiry of the manufacturer (CareHawk Safety Communications USA.), it has been determined that Northern Support Services is the sole authorized product line distributor for the State of Alaska. Why CareHawk? CareHawk has purchased Dukane, a product line common throughout the district. Their gear is designed to seamlessly integrate with the hardware already in place and save an immense amount of tech installation time. Additionally, the CareHawk product has a feature-set and user interface ease that equals or rivals its competitors whose product line is much more expensive (by a factor of 8 to 10). Prior to the CareHawk product availability, KPBM performed a similar system replacement at Skyview Middle School, utilizing a competing system. The component cost for the SV upgrade was around \$90k. Comparatively, the component cost for both West Homer and Paul Banks will be around \$25k. Additionally, the interface panel for the equipment will allow the school facilities to manipulate and manage their bell schedules directly and without KPBM involvement; also saving tech time. This, coupled with the seamless Dukane integration and lower component cost, leads the KPBM to the CareHawk equipment as the most viable solution to expediently and cost effectively provide for the immediate need.

Your approval of this request will allow the purchase CareHawk intercom equipment from Northern Support Services for the price of \$25,350.00 and provide the KPBSD with an immediate solution for their intercom/bell system needs.

This office is available for any questions regarding this request.

Approved: Charlie Pierce Date: 9/11/2020
 Charlie Pierce, Kenai Peninsula Borough Mayor

NOTES: n/a

FINANCE DEPARTMENT FUNDS VERIFIED	
Acct. No. 400.78050.19856.42310	
Amount \$25,350.00	
By: <u>PP</u> <u>BH</u>	Date: <u>9/10/2020</u>