



## KENAI PENINSULA BOROUGH

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MIKE NAVARRE  
BOROUGH MAYOR

### MEMORANDUM

TO: Mike Navarre, Mayor

THRU: Valentina Sustaita, Acting Purchasing and Contracting Director *V. Sustaita*

FROM: Name and title: Ben Hanson  
Department: Information Technology  
Signature: *Ben Hanson*

DATE: March 11, 2016

SUBJECT: FY16 Microsoft Software Assurance Renewal

*✓ Approved  
Mike Navarre*

#### Background:

Through a competitive process the State of Alaska has awarded an open contracts for the purchase of software licensing:

ALASKA STATE CONTRACT # W2012SVAR0001(En Pointe)/W2012SVAR0002(SHI)

The State of Alaska's negotiated contract stipulates that other governmental entities, such as the Kenai Peninsula Borough can purchase under the contract. By purchasing under the State's contract we qualify for the same rate the State receives on their 15,000+ unit purchases. Contract pricing affords the KPB savings of nearly 20% beyond standard government pricing.

Microsoft's Software Assurance program allows access to current releases of covered software immediately after release, access to training for covered products, access to professional services and support for covered products.

#### Request:

KPB IT evaluated proposals from both State contractors: En Pointe and SHI. Prices for KPB requirement were lower from En Pointe at \$50,916.04. SHI price was \$ 51,170.01. We would

like to renew our Software Assurance contract using En Pointe as a vendor for the following products:

- Microsoft Exchange Email Server
- Microsoft Sharepoint Server
- Microsoft SQL Server
- Microsoft Windows Server
- Microsoft Office Professional
- Microsoft Client Access Licensing

This is a budgeted item from account 100.11231.00000.43019

FINANCE DEPARTMENT	
FUNDS VERIFIED	
\$ 50,916.04	
ACT #	100.11231.00000.43019
BY: <u>pp</u>	DATE: 3/14/16

*C. Chyza*