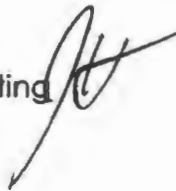



Kenai Peninsula Borough
Central Emergency Services

MEMORANDUM

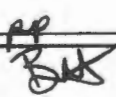
TO: Charlie Pierce, Borough Mayor
THRU: John Hedges, Purchasing and Contracting 
FROM: Roy Browning, CES Chief 
DATE: July 18, 2019
RE: Purchasing Request for Ambulance Gurney System

This is a request to purchase an ambulance gurney system for Central Emergency Service Area. Funds were appropriated in the FY 2020 Capital Projects for the purchase of an ambulance. The gurney system, a power cot and power loader will be purchased under Kenai Peninsula Borough Resolution 2016-071, authorizing an Ambulance Gurney & Load Systems Standardization Policy for the Fire Service Areas.

The purchase will be from Stryker, price quoted \$37,331.70

Funding for this purchase is available in account 443-51610-20462-48514

Chi
7/25/2019

| | |
|--|---------------|
| FINANCE DEPARTMENT FUNDS VERIFIED | |
| Acct. No. 443.51610.20462.48514 | _____ |
| Amount \$ 37,331.70 | _____ |
| By:  | Date: 7/24/19 |



Powered System via Braun NW - 6.11.19

Quote Number: 10015605
 Version: 1
 Prepared For: SOLDOTNA CENTRAL EMERG SRVS
 Quote Date: 07/10/2019
 Expiration Date: 10/09/2019

Remit to: P.O. Box 93308
 Chicago, IL 60673-3308
 Rep: Annie Hofman
 Email: annie.koerner@stryker.com
 Phone Number:
 Mobile: (406) 214-9548

End User - Shipping - Billing

Name: Braun NW
 Account #: 1081659
 Address: 150 North Star Road
 Chehalis
 Washington 98532

Ship To Account

Name: SOLDOTNA CENTRAL EMERG SRVS
 Account #: 1081659
 Address: 231 BINKLEY ST
 SOLDOTNA
 Alaska 99669

Bill To Account

Name: SOLDOTNA CENTRAL EMERG SRVS
 Account #: 1081659
 Address: 231 BINKLEY ST
 SOLDOTNA
 Alaska 99669

Equipment Products:

| # | Product | Description | Qty | Sell Price |
|------|--------------|--------------------------------|-----|-------------|
| 1.0 | 6506000000 | Power-PRO XT | 1 | \$15,236.91 |
| 1.1 | 6085033000 | PR Cot Retaining Post | | |
| 1.2 | 7777881669 | 3 Yr X-Frame Powertrain Wrnty | | |
| 1.3 | 7777881670 | 2 Yr Bumper to Bumper Warranty | | |
| 1.4 | 6506026000 | Power Pro Standard Components | | |
| 1.5 | 6500001430 | X-RESTRAINT PACKAGE | | |
| 1.6 | 0054031000 | INT SHIP (ALSO HI, AK,PR, GM) | | |
| 1.7 | 650606160000 | ONE PER ORDER, MANUAL, ENG OPT | | |
| 1.8 | 6085031000 | Trendelenburg | | |
| 1.9 | 6506037000 | No Steer Lock Option | | |
| 1.10 | 6060036017 | SAFETY HOOK, SHORT | | |
| 1.11 | 6506127000 | Power-LOAD Compatible Option | | |
| 1.12 | 6500028000 | 120V AC SMRT Charging Kit | | |
| 1.13 | 6506034000 | G-Rated Mattress | | |
| 1.14 | 6506031000 | Siderail Option | | |
| 1.15 | 6506036000 | No HE Section O2 Bottle | | |
| 1.16 | 0054200994 | No Runner/HE O2 | | |
| 1.17 | 6500318000 | NO IV POLE | | |
| 1.18 | 6506012003 | STANDARD FOWLER | | |
| 1.19 | 6500128000 | Head End Storage Flat | | |
| 1.20 | 6500147000 | Equipment Hook | | |
| 2.0 | 639005550001 | MTS POWER LOAD | 1 | \$22,094.77 |



Powered System via Braun NW - 6.11.19

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Equipment Total: \$37,331.70

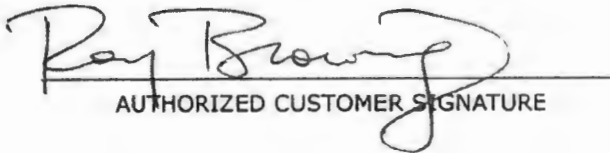
Price Totals:

Grand Total: \$37,331.70

Prices: In effect for 60 days.

Terms: Net 30 Days

Ask your Stryker Sales Rep about our flexible financing options.


AUTHORIZED CUSTOMER SIGNATURE

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule.

Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency.

Terms: Net 30 days. FOB origin. A copy of Stryker Medical's standard terms and conditions can be obtained by calling Stryker Medical's Customer Service at 1-800-Stryker.

In the event of any conflict between Stryker Medical's Standard Terms and Conditions and any other terms and conditions, as may be included in any purchase order or purchase contract, Stryker's terms and conditions shall govern.

Cancellation and Return Policy: In the event of damaged or defective shipments, please notify Stryker within 30 days and we will remedy the situation. Cancellation of orders must be received 30 days prior to the agreed upon delivery date. If the order is cancelled within the 30 day window, a fee of 25% of the total purchase order price and return shipping charges will apply.

Zac Jordan – Marketing Manager
Stryker Medical
3800 E. Centre Ave. Portage, MI 49002

stryker

Date: January, 2019

Re: Power-LOAD Cot Fastener Sole Source Information

To Whom It May Concern,

Stryker Medical certifies that we are the sole manufacturer of the Stryker EMS Power-LOAD cot fastener (Model 6390). This correspondence is to inform you of the characteristics of the Power-LOAD Cot Fastener. These characteristics can be broken down into two primary categories: Independent Qualification and Ease of Use.

The Stryker EMS Power-LOAD (Model 6390) cot fastening system is mounted within the patient compartment and is intended to aid in the loading/unloading of patients. The Stryker Power-LOAD is the only powered cot fastening system that meets the following:

Independent Qualification

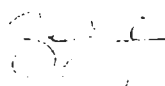
- IPX6: The system is tested to withstand powerful water jets.
- IEC 60601-1 and IEC 60601-1-2: The Power-LOAD cot fastener conforms to industry standards for mechanical and electrical safety for medical electrical devices, as well as electromagnetic compatibility and immunity.
- BS EN-1789:2007, clause 4.5.9 when used with Power-PRO cot and X-Restraints: This is a European dynamic crash test which subjects a 50th percentile dummy to nominal 10g deceleration for a minimum of 50ms. Following the test there shall be no sharp edges or danger to the safety of persons in the road ambulance.
- SAE J3027 compliant when used with a Stryker Power-PRO cot and X-Restraints

Ease of Use

- Device must provide a linear guide when loading and unloading the cot.
- Device must allow for remote actuation from Power-PRO foot end controls.
- Device must engage to the cot during loading and unloading, providing a means of lifting and lowering.
- Device must have a safe working load of 870 lbs. and be capable of lifting patients weighing up to 700 lbs.
- Device must be mounted inside the patient compartment to prevent environmental exposure and corrosion.
- Device must be power washable.
- Device must be capable of inductively charging the Stryker SMRT cot battery.

Please forward any further questions to your Stryker sales representative.

Sincerely,



Zac Jordan
Marketing Manager

Zac Jordan – Marketing Manager
Stryker Medical
3800 E. Centre Ave. Portage, MI 49002



Date: January, 2019

Re: Power-PRO Ambulance Cot Sole Source Information

To Whom It May Concern,

Stryker Medical certifies that we are the sole manufacturer of the Stryker EMS Power-PRO XT ambulance cot (Model 6506). This correspondence is to inform you of the characteristics of the Power-PRO ambulance cot. These characteristics can be broken down into two primary categories: Independent Qualification and Ease of Use and Maintenance

Independent Qualification

- IPX6: The system is tested to withstand powerful water jets.
- IEC 60601-1 and IEC 60601-1-2: The Power-PRO XT cot conforms to industry standards for mechanical and electrical safety for medical electrical devices, as well as electromagnetic compatibility and immunity.
- BS EN-1789:2007, clause 4.5.9 when used with Power-LOAD cot fastener and X-Restraints: This is a European dynamic crash test which subjects a 50th percentile dummy to nominal 10g deceleration for a minimum of 50ms. Following the test there shall be no sharp edges or danger to the safety of persons in the road ambulance.
- Meets SAE J3027 dynamic crash test safety standards when used with Power-LOAD/Performance-LOAD cot fastener and X-Restraints.

Ease of Use and Maintenance

- The cot has a weight capacity of 700 lbs.
- When unloading with the manual release handle, the cot utilizes hydraulic dampening. Thus, the cot will not abruptly jar the operator or patient.
- The battery is placed at the foot-end of the stretcher.
- The cot legs power-retract in 2.4 seconds which speeds load time.
- The cot provides a load height of 36" and is operator adjustable to match the deck height of individual ambulances.
- The foot-end of the cot provides lifting bars and operator controls at two different heights, thus providing optimum ergonomics to most operator heights.
- The foot-end of the cot contains a large battery indicator light which displays amber or green which indicates battery level. A warning is given by a flashing amber light, providing the operator the time to change the battery before full depletion of power.
- The model 6506 has 6" x 2" sealed casters and bearings.
- The cot features a foot-end mounted hourly usage meter. This tool can be used to determine the timing of preventative maintenance checks.
- The cot features powder-coating of the entire aluminum frame (including the patient handling surfaces), thus eliminating aluminum oxidation throughout the cot.
- All caster bearings are sealed.
- The cot is power-washable.

Please contact your Sales Representative for further information.

Sincerely,

A handwritten signature in black ink, appearing to read "Zac Jordan".

Zac Jordan
Marketing Manager