

**Kenai Peninsula Borough
Maintenance Department**

MEMORANDUM

TO: Charlie Pierce, Borough Mayor
THRU: John Hedges, Acting Purchasing & Contracting Director
FROM: Scott Griebel, Maintenance Department Director
DATE: April 9, 2019
RE: Single Source for Purchase of Rockwell Automation, Enpac 2500 Data Collector

The Kenai Peninsula Borough Maintenance department would like to purchase a replacement data collector, for the purpose of area wide rotating equipment vibration analysis, through North Coast Electric.

KPBM uses the data collector to record measurements related to preventative maintenance diagnosis and are utilized extensively in order to assure smooth equipment operation and extended life. This allows KPBM to replace expensive equipment when failure is anticipated (predictive maintenance), rather than replacing prematurely or after unit failure. Our current unit model has reached end of life and obsolescence due to age and reliance on a no longer supported software platform. The software cannot reside on any computer system utilizing an operating system beyond Windows 7 (also no longer supported). Replacing the Datapac 1500 with an Enpac 2500 will eliminate any need for software training or data migration, allowing retention of historical motor/fan/bearing vibration analysis. This historical data is critical for ongoing predictive analysis and would not be feasible with competing products.

North Coast Electric is the manufacturers recognized distributor of the product for the State of Alaska (Rockwell Automation statement attached) and quoting out of region is not supported by the manufacturer (also described in attached statement).

Please consider and approve the above request to purchase a replacement Enpac Data Collector, for the total purchase amount of \$24,857.68

Funds are available in account 241.41010.48311.

Approved: Charlie Pierce
Charlie Pierce,
Borough Mayor

Date: 4-11-19

FINANCE DEPARTMENT FUNDS VERIFIED	
Acct 241.41010.48311 - \$24,857.68	
BY: <u>mp</u> <u>SAF</u>	DATE: <u>4/10/19</u>

Rockwell Automation
PNW Territory Office
15375 SE 30th Place
Bellevue, WA 98007

**Rockwell
Automation**

7/18/18

Re: North Coast Electric
Rockwell/Allen-Bradley Authorized Distributor

To whom this may concern:

This is to confirm that North Coast Electric is currently the only distributor **appointed and authorized** to sell Rockwell Automation/Allen-Bradley Standard Controls, Drives, PLC/MMI, Software and all services offerings in Alaska. As a matter of Company policy, full factory product and sales support is made available only to the local authorized distributor, and it is Rockwell Automation's practice and policy to always promote and recommend the use of that distributor to customers in that geographic area. Rockwell Automation discourages the use of other non-authorized sources, including distributors who may hold an Rockwell Automation/Allen-Bradley appointment in another locale.

Your local North Coast Electric Service Center has a significant local inventory and a trained staff committed to providing **Rockwell Automation/Allen-Bradley/ISCTriplex** knowledgeable product support. These resources include specific "Rockwell/Allen-Bradley Product Specialists" for products such as MCC's, Variable Speed Drives, Automation Controllers(PLC's), Motor Control, Software, Process Control and the entire broad product offering we provide. The local North Coast Electric Service center also has a significant investment in demonstration equipment and a training lab and can provide local or remote product training and can dispatch Field Service Technicians for warranty work or to assist on commissioning and start-ups. Your local North Coast Electric location is the only "**Authorized**" service center in Alaska that can provide warranty services and support.

Should you have any questions regarding the above, please do not hesitate to contact either North Coast Electric; in Anchorage - Mark Willey at 907-550-6715, in Fairbanks – Mark Middleton at 907-456-4410, or myself, Jason Davis, at 425-280-4680.

Very truly yours,

Jason Davis

Channel Manager – WA/AK/OR Territory
Rockwell Automation

cc: Mark Willey

