



Kenai Peninsula Borough
Central Emergency Services

MEMORANDUM


TO: Charlie Pierce, Borough Mayor
THRU: John Hedges, Purchasing and Contracting 
FROM: Roy Browning, CES Chief 
DATE: July 18, 2019
RE: Purchasing request for an Ambulance

This is a request to purchase an ambulance for the Central Emergency Service Area. Funds were appropriated in FY2020 Capital Projects for an ambulance purchase. We are requesting authorization to purchase in accordance with Kenai Peninsula Borough Ordinance 2016-17, Standardization Policy for Fire Service Areas, from Braun-Northwest Inc.

The purchasing will be through the Houston-Galveston Area Council (HGAC) purchasing co-op contract # AM10-18. The price quoted is \$207,721.00.

Funding for this purchase is available in account 443.51610.20462.48514

Chi:
7/24/2019

FINANCE DEPARTMENT FUNDS VERIFIED	
Acct. No. 443.51610.20462.48514	_____
Amount \$207,721.00	_____
By: 	Date: 7/19/19

BRAUN NW inc.

150 North Star Drive / PO Box 1204 / Chehalis, WA 98532 / 360.748.0195 / 800.245.6303 / fax 360.748.0256

PROPOSAL

JULY 11, 2019

**KENAI PENINSULA BOROUGH
CENTRAL EMERGENCY SERVICES (CES)
ATTN: FIRE CHIEF ROY BROWNING
231 S BINKLEY STREET
SOLDOTNA, AK 99669**

RE: ONE (1) 2020 NORTH STAR 165-1 AMBULANCE

**BRAUN NORTHWEST IS PLEASED TO OFFER THE FOLLOWING PROPOSAL WHICH IS
BASED UPON HGAC CONTRACT #AM10-18:**

**ONE (1) 2020 NORTH STAR 165-1 AMBULANCE ON A 2019 RAM 4500 4X4 AMBULANCE PREP
GAS CHASSIS MATCHING ENCLOSED "AS BUILT" UNIT #2468-1 SPECIFICATIONS DATED
6/16/17 AND DRAWINGS DATED 7/25/17 WITH THE FOLLOWING CHANGE:**

- CHASSIS TO BE A 2019 MODEL YEAR
- UTILIZE COMPLETED VEHICLE AT ONE (1) TRADESHOW IN ALASKA

**BASE PRICE HGAC CONTRACT AM10-18CA06.....\$165,884.00
TOTAL PUBLISHED OPTIONS TAKEN.....ADD \$ 27,767.00
TOTAL UNPUBLISHED OPTIONS TAKEN.....ADD \$ 13,070.00
HGAC FEE.....ADD \$ 1,000.00
TOTAL FOR ONE (1) AMBULANCE FOB ANCHORAGE, AK.....\$207,721.00***

Sales tax not included.

F.O.B.: ANCHORAGE, ALASKA

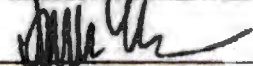
DELIVERY: APPROXIMATELY 270 DAYS ARO

**TERMS: NINETY PERCENT (90%) PAYMENT DUE UPON RECEIPT OF VEHICLE.
BALANCE DUE IN THIRTY (30) DAYS.**

***NOTE: PRICE INCLUDES TRAVEL FOR TWO (2) PERSONS FOR ONE (1) TRIP**

Braun Northwest, Inc. is a Washington dealer (0991-A) with insurance information available upon request.

**Respectfully Submitted by:
BRAUN NORTHWEST, INC.**


Tami McCallum, V. P. Sales

Date: 7/11/2019

**We agree to accept the above proposal:
KENAI PENINSULA BOROUGH/CES**

 7-19-19
Signature Date

Roy Browning, Chief
Printed Name Title



EMERGENCY VEHICLES

TM/sel
Enclosures, Specifications, drawings

www.braunnw.com



**CONTRACT PRICING WORKSHEET
For MOTOR VEHICLES Only**

Contract No.:

AM10-18

Date Prepared:

7/9/2019

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both the PO and the Worksheet MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.

Buying Agency:	Kenai Peninsula Borough - CES	Contractor:	Braun Northwest, Inc.
Contact Person:	Chief Roy Browning	Prepared By:	Tami McCallum
Phone:	(907) 262-4792	Phone:	(800) 245-6303, ext. 1014
Fax:		Fax:	(360) 748-0256
Email:	rbrowning@kpb.us	Email:	tammccallum@braunnorthwest.com
Product Code:	AM18CA06	Description:	North Star - Type I - RAM 4500 4x4 - Diesel Engine - 167"L x 94"W x 73" HR

A. Product Item Base Unit Price Per Contractor's H-GAC Contract: 165884

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
		Subtotal From Additional Sheet(s):	27767
		Subtotal B:	27767

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
		Subtotal From Additional Sheet(s):	13070
		Subtotal C:	13070

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is: 7%

D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)							
Quantity Ordered:	1	X Subtotal of A + B + C:	206721	-	Subtotal D:	206721	
E. H-GAC Order Processing Charge (Amount Per Current Policy)						Subtotal E:	1000

F. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges			
Description	Cost	Description	Cost
		Subtotal F:	0

Delivery Date: Approx 240 days **G. Total Purchase Price (D+E+F): 207721**

Code or Part No.	Published Option Description	Offered Price
1.02.03	Valve Extenders - Tire Pressure Monitoring, Doran	\$ 800.00
1.02.05	Running Boards - Dodge 4500/5500 - Grip Strut	\$ 875.00
1.02.05	Running Boards - Dodge 4500/5500 - delete	\$ (675.00)
1.02.07	Auto Throttle - Intermotive AFIS series - Ford, Dodge, GM	\$ 250.00
1.02.08	Rear Eyes	\$ 485.00
1.02.11	Air Horn - Buell Single Horn without Compressor	\$ 975.00
2.02	Drop Skirt	\$ 700.00
2.09.08	Laminate on Entrance Doors, all	\$ 625.00
2.10	Restocking Door, Cabinet #1/3, total of (2)	\$ 1,000.00
2.10	Standard Cabinet Doors - (Standard Cabinet), if another cabinet is utilized, deduct the price of this cabinet to show actual upcharge price, Cabinet #1/3, total of (2)	\$ (450.00)
2.10	Gas Shock Lift System with Twist/Slam Latch - Polycarbonate, Cabinet #2, 10, 11, 12, total of (4)	\$ 1,200.00
2.10	Standard Cabinet Doors - (Standard Cabinet), if another cabinet is utilized, deduct the price of this cabinet to show actual upcharge price, Cabinet #2, 10, 11, 12, total of (4)	\$ (900.00)
3.04	Module Paint - Color other than White	\$ 1,000.00
3.04	Repaint Chassis - Under hood and door jambs	\$ 2,500.00
3.04	2" Straight Scotchlite Stripe, Black Scotchlite, Stripe #2	\$ 200.00
3.04	2" Straight Scotchlite Stripe, Grey Metallic, Stripe #3	\$ 200.00
3.04	6" Straight Scotchlite Stripe, Black Scotchlite, Stripe #4	\$ 600.00
3.04	2" Straight Scotchlite Stripe, Grey Metallic, Stripe #5	\$ 200.00
3.14	Placard/Placard Holder - (1) Holder with (3) Reflective Numbers, total of (4)	\$ 500.00
4.01	Bumper - Standard 10" - Flip Up Grip Strut Step	\$ 1,025.00
4.01	Bumper - Standard 7" - Open Grate, delete	\$ (500.00)
4.01	Bumper - Dock Bumper Set	\$ 100.00
4.08	Window - Sliding 18.75" x 37.50" Tinted, each	\$ 325.00
5.06	Grabbar - Side Passage - 18" Straight	\$ 100.00
5.07	IV Hanger - Recessed - Cast #IV2008, total of (4)	\$ 600.00
5.07	IV Hanger - Non Recessed - Near Flush, delete	\$ (100.00)
5.10	Attendant Seat - EVS 18803 - 3 point Child Safety Seat - Swivel Base	\$ 1,750.00
5.10	Attendant Seat - Wise 1611 with 2 point - Pedestal Base, delete	\$ (1,100.00)
5.11	Oxygen Systems - Electric - price to upgrade to Electric O2	\$ 850.00

5.13	Suction Collector - Rico - standard - included in build up cost, delete	\$ (225.00)
5.13	Suction Collector - SSCOR 22000/22002	\$ 400.00
5.16	Extreme Climate Insulation Package	\$ 650.00
5.31	Fire Extinguisher - 5 lb dry chemical, total of (2)	\$ 250.00
5.32	Glove Butler - Cabinet Mount, per position, total of (4)	\$ 600.00
5.36	Medication Safe - Knox MedVault2 WiFi Enabled	\$ 2,350.00
6.09	Modifications to Switch Plate/Console	\$ 600.00
6.14	Cabinet LED Strip Lighting - Double Strip 59 to 75 Inches, Cabinet 10-12	\$ 300.00
6.15	Whelen Oval LED Step Light - 0SC0EDCR/0AC0EDCR	\$ 125.00
6.16	Whelen LED Dome Light - 80C00EZR - if used in place of standard incandescents, (2) additional	\$ 320.00
6.17	Brake/Tail, Turn, Backup Lights - Whelen 600 Series	\$ 1,375.00
6.17	Stop/Tail, Turn and Backup Lights - Truck Lite, delete	\$ (500.00)
6.18	Radio Install - Customer Supplied	\$ 600.00
6.18	Intercom Install - Customer Supplied	\$ 400.00
6.19	Antenna Mounts and Cables - (2) included in build up cost	\$ 125.00
6.25	12-Volt Receptacles - (2) standard in build	\$ 100.00
6.30.01	Opticom - Surface Mount	\$ 1,500.00
6.30.03	Flasher - 900 series, Super LED, Split Color, total of (4) on front	\$ 1,300.00
6.30.03	Flasher - 900 Series Chrome Flange, total of (4) on front	\$ 104.00
6.30.03	Flasher - 900 series, Super LED, Single Color, total of (4) on rear	\$ 1,300.00
6.30.03	Flasher - 900 Series Chrome Flange, total of (4) on rear	\$ 104.00
6.30.03	Flasher - 700 series, Super LED, Single Color, (1) on rear	\$ 200.00
6.30.03	Flasher - 900 Series Chrome Flange, total of (4), (2) on each side	\$ 104.00
6.30.04	Scenelights - 700 series, Super LED - 70C0ELZR, total of (2)	\$ 700.00
6.35	Fluid Warmer, delete	\$ (250.00)
6.35	Fluid Warmer - Smithworks, total of (2)	\$ 1,150.00
6.38	Speakers in Module	\$ 250.00
6.46	Exterior Audio/Visual Equipment - Back Up Camera - Non Recessed	\$ 700.00
	Total Changes	\$ 27,767.00

Code or Part No.	Unpublished Option Description	Offered Price
1.01	Chassis, change to a 2019 RAM 4500 4x4 gas chassis	\$ (10,385.00)
1.02	Chassis modifications, changes to include aluminum plate for ground lighting, prewire for tire chains, VIAir Compressor, Setina Grille Guard, 5" Red Dome light, Cab insulations	\$ 2,600.00
2.08	Module Exterior Compartments, changes to include, Stair chair bracket, additional dividers, additional LED strip light, additional aluminum track, (2) Zico brackets, (2) hooks, battery tray, stainless steel backer plate on rear door control, stainless steel caps on compartment door skin, stainless steel on lower door skins and added cap, anti-skid tape on thresholds	\$ 2,603.00
2.10	Module Interior Cabinets, change to include, (4) adjustable sloping shelves, flip down CPR seat backrest, full height net, painted aluminum cabinet door with southco latches, delete drawers	\$ 900.00
3.00	Lettering/Striping - changes to include custom lettering and striping	\$ 3,535.00
3.09	Module Flooring Material, Loncoin	\$ 300.00
3.13	Automotive Undercoating, bumper	\$ 200.00
4.00	Module Exterior, changes to include, extended size rock guards, recessed license plate holder with Whelen OS lights, delete DEF fill	\$ 325.00
5.00	Module Interior, changes to include, stainless lower wall covering, install "Customer Supplied" Stryker powerload, (2) hot water valves, changes to Sharps/Waste Containers, Knox Key Secure	\$ 3,325.00
6.00	Electrical, changes to include, tire chain warning light, custom attendant panel, (1) additional Group 31 battery, Battery Integrator	\$ 1,400.00
6.30	Emergency Warning System, changes to include delete front/rear lightbar, dimmer switch, (2) Power Arc LED lights, Vanner flasher control, 20" Rigid LED light, (6) LED ground lights	\$ 1,767.00
	Delivery via Tote to Anchorage	\$ 5,000.00
	Travel, (2) persons for Final Inspection	\$ 3,000.00
	Tradeshaw Discount, (1) Tradeshaw in AK	\$ (1,500.00)
	Total Changes	\$ 13,070.00