



KENAI PENINSULA BOROUGH

144 North Binkley Street • Soldotna, Alaska 99669-7520

Toll-free within the Borough: 1-800-478-4441

PHONE: (907) 262-4441 • FAX: (907) 262-1892

www.borough.kenai.ak.us

MIKE NAVARRE
BOROUGH MAYOR

TO: Mayor Mike Mayor Navarre

Thru: Valentina Sustaita, Acting Purchasing & Contracting Director *V. Sustaita*

FROM: Chief James Baisden, Nikiski Fire Department *JB*

SUBJECT: Sole Source Request

DATE: April 26, 2016

This is a request to allow for a sole source purchase from the following vendor:

- Liquid Springs

This is for the purchase of two Liquid Spring suspension systems. Nikiski Fire Department has had multiple failures with the current air bag system in the department's ambulances. Often when the ambulance hits a bump, the air bag system fails and the ambulance has to be taken out of service. The system has also failed when transporting a patient necessitating bringing in another ambulance to finish the patient transport. The Mechanic then has to order parts immediately to repair the ambulance and bring it back into service. The purchase of these suspension systems will rectify the current problem with the air bags that we currently have in our ambulances. I have attached a quote from Liquid Springs for \$15,758.85, which is the cost for two suspension kits that will be replaced in two of our current ambulances. Central Emergency Service is also in the process of getting the same suspension system for all their ambulances.

LiquidSpring LLC is the only vendor in the United States that has the R-4500 Class Suspension System/Kit. Anchorage Fire Department has implemented these air bag systems in their ambulances. They have reported that the systems works well and are reliable. They would recommend them for other fire departments. In the future, the department will spec out this air bag system when they purchase ambulance.

Paul Sustaita
Mayor Mike Navarre

4/26/16
Date

FINANCE DEPARTMENT
FUNDS VERIFIED

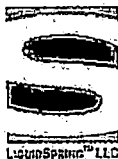
Acct. No. 206.51110.00000.48514

Amount \$15,758.85

By: *pp*

Date: *4/26/16*

C. Chapin



LiquidSpring LLC
3416 Rascal Drive
Lafayette, IN 47909
Ph: 765-474-7816
Fax: 765-474-7826

Quotation For:

James Balsden, Fire Chief, EFO
Nikiski Fire Station #1
44800 Kenai Spur Highway
Kenai, AK 99611
(907) 776-6401

DATE: 4/6/2016
Quotation #: NFS 101A
Customer ID:

Quotation valid until:
Prepared by: C. Harr

Comments or Special Instructions: None

SALESPERSON	P.O. NUMBER	SHIP DATE	SHIP VIA	F.O.B. POINT	TERMS
C. Harr				Lafayette	Net 30 Days

PART NUMBER	DESCRIPTION	QTY	UNIT PRICE	AMOUNT
DS120R-A12	R-4500 CLASS® Suspension Kit Contains suspension hardware w/struts; power module w/ECU; height and steering sensors; all hydraulic lines and wire harnesses. (GAWR 12,000) (2011 Ram 4500)	1	\$ 7,100.00	\$7,100.00
DS98GM	Chevy C/K 3500HD Contains suspension hardware w/struts; power module w/ECU; height and steering sensors; all hydraulic lines and wire harnesses. (Mid-ship fuel tank) (GAWR 9,750)	1	\$ 7,100.00	\$7,100.00
	Shipping	1	\$ 1,558.85	\$1,558.85

SUBTOTAL	\$ 15,758.85
TAX RATE	
SALES TAX	
OTHER	
TOTAL	\$ 15,758.85

Carl Harr

If you have any questions concerning this quotation, Carl Harr, 765-474-7816 x108.



LiquidSpring™ LLC
3416 RASCAL DRIVE
LAFAYETTE, IN 47808
PH: 765-474-7816; FAX: 765-474-7828
www.liquidspring.com

April 6, 2016

Kenai Peninsula Borough
Purchasing Department

To whom it may concern,

In response to your request for sole source items, I have provided the following information.

LiquidSpring is a unique suspension system in that it utilizes a compressible fluid to achieve a variable spring rate with our patented technology. We are the only company with this product.

If on-sight training is requested, our fee would be \$150 per hour at approximately 12 hours, plus travel and lodging.

Carl Harr
Director of Sales/Marketing
LiquidSpring LLC