

Kenai Peninsula Borough
Central Emergency Services

MEMORANDUM

TO: Charlie Pierce, Borough Mayor
THRU: John Hedges, Purchasing and Contracting *JH*
FROM: Roy Browning, CES Chief *RB*
DATE: January 29, 2020
RE: Purchasing Request for CES Fire Apparatus

CES is requesting the purchase of a fire engine, to replace one that was damaged in an accident and was a total loss. As you are aware, a portion of the funds will be covered through an insurance claim with the AML-JIA, as referenced in KPB Ordinance 2019-19-25.

The purchase of the fire engine will be in accordance with Kenai Peninsula Ordinance 2016-17 Standardization Policy for Fire Service Areas, through Hughes Fire Equipment, Pierce Manufacturing.

The purchasing will be through the Houston-Galveston Area Council (HGAC Buy) purchasing co-op contract # FS12-19. The price quoted is for \$742,400.00

Please consider and approve the above request to purchase the fire apparatus, for the total purchase amount of \$742,400.00

Funding for this purchase is available in account 443.51610.20FTK

Approved: *CP* Date: 1/30/2020
Charlie Pierce,
Borough Mayor

FINANCE DEPARTMENT FUNDS VERIFIED	
Acct. No. 443.51610.00000.20FTK	
Amount <u>\$742,400.00</u>	
By: <u><i>RB</i></u>	Date: <u>1/29/20</u>



December 23, 2019

Central Emergency Services, AK
One (1) Enforcer 2000 Gallon Pumper Tender AK900
Build Location: Appleton, WI

Proposal Price F.O.B Anchorage AK	773,195 00
Less chassis progress payment discount The chassis progress payment in the amount of \$383,111 00 will be due three (3) months prior to the ready for pick up from the factory date.	(11,493.00)
Less payment upon completion @ factory discount	(7,700.00)
* Deduct for 100% pre-payment with contract If this option is elected, the discount is in addition to the chassis progress payment discount and the payment upon completion at the factory discount.	(11,602.00)
Subtotal including all pre-pay discounts	<u>742,400 00</u>

Terms:

Based on the current delivery schedule the unit would be ready for delivery from factory within 8 to 12 months after contract execution. Delivery is subject to change pending Pierce's delivery schedule at order placement.

The above pricing is valid until January 31, 2020. If order is not submitted prior to that date, a 3% price increase will be required.

The above quote is subject to change.

An invoice will be provided 30 days prior to the chassis payment due date if elected.

An invoice will be provided upon order processing for the 100% prepayment if elected. Final payment, including any changes made during manufacturing, is due upon completion of the apparatus at the factory and prior to delivery from the factory.

If payment discount options are not elected standard payment terms will apply: Final payment will be due 30 days after the unit leaves the factory for delivery. If payment is not made at that time a late fee will be applicable.

Purchasing documents will be between Hughes Fire Equipment and the customer.

The proposal price is based on the unit being purchased through HGAC. This pricing is only valid for an HGAC purchase on contract FS12-19.

A performance bond is included in the above price and will be provided after order placement. If customer elects to remove the performance bond \$2,082.00 may be deducted from the purchase price.

Transportation of the unit to be driven from the factory and then transported to Anchorage, AK is included in the pricing. However, if we are unable to obtain necessary permits, due to the weight of the unit, and the unit must be transported on a flat bed, additional transportation charges will be the responsibility of the purchaser. We will provide pricing at that time if necessary. If customer elects transport unit from the factory to Anchorage, AK \$12,868.00 (\$4,500.00 land transportation & \$8,368.00 Tote transportation) may be deducted from the purchase price. If this option is elected, payment in full and proof of insurance must be provided prior to leaving the factory and the customer is responsible for compliance with all state, local and federal DOT requirements including the driver possessing a valid CDL license.

Two (2) factory inspection trip for three (3) fire department customer representatives is included in the above pricing. The inspection trip will be scheduled at a time mutually agreed upon between the manufacture's representative and the customer. Airfare, lodging and meals while at the factory are included. If the Department elects to forgo an inspection trip \$2,250.00 per traveler (per trip) will be deducted from the final invoice.